

## Leading in Shipping Agency services. Delivering solutions. Since 1960's.



DIAMANTGRACHT



NAVEX is part of GRUPO ETE, the largest and most experienced Portuguese player in the economy of the sea.

With over 80 years of experience, GRUPO ETE has developed a strong know-how in shipping, port operations, inland waterways, shipping agency, logistics, engineering, shipbuilding and repair.

The full range of GRUPO ETE's activities and operations allows us to provide an integrated service with recognized reliability, generating global and value-added solutions in 5 countries and 3 continents.

#### GRUPO ETE 6 BUSINESS AREAS FOR A GLOBAL SOLUTION



## NAVEX Leading in Shipping Agency services since 1967.

More than **50 years of expertise in the shipping industry**, a reference in the Portuguese and Cape Verdean market and, increasingly, committed to strengthen the **leadership position** in all business segments where we are present.



**16 branch offices** covering Portugal and Cape Verde



+ 90 employees dedicated and high skilled team





3 100 port calls during 2019



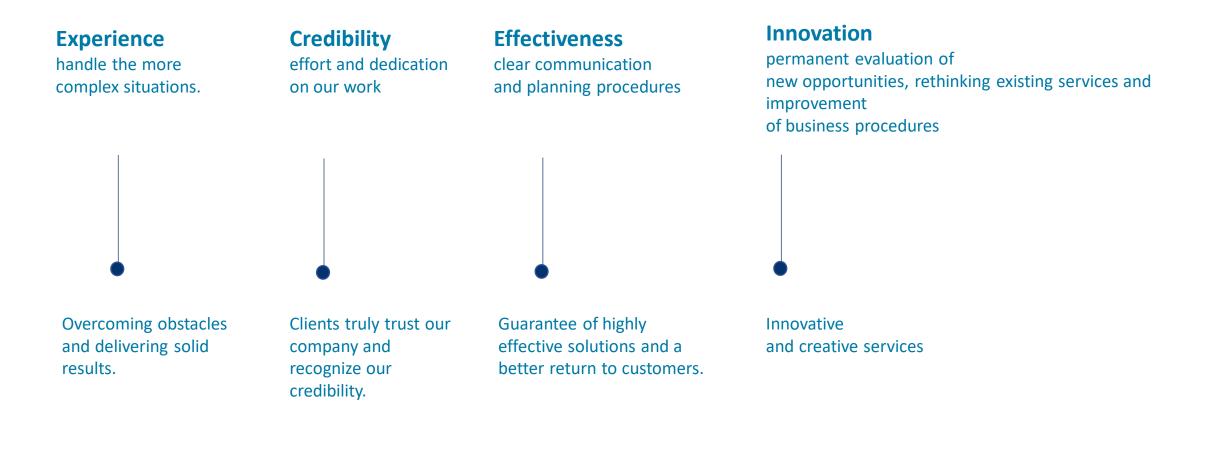
**8 shipping companies** Consolidated and trustful relationships



+ **30 million EUR** average turnover in the last 5 years

## WHY NAVEX

**More than 50 years of expertise** in the shipping industry with the commitment of delivering a trustful and high-performance service to our customers.



## WHAT CAN WE OFFER



With a nationwide coverage in all commercial ports and economic regions of the countries and access to a wide network of agents.

- Shipping Agency
- Liner Services
- Ship Brokerage
- Logistics, Projects & Offshore Services
- Cruise & Yacht





We use the **combination of our experience**, **knowledge and training** to create solutions that guarantee the best response to our customers needs.

## KNOWLEDGE SOLUTIONS COMMITMENT

In the more globalized world, where the cargo handling is a backbone of development, new proximity solutions are required. The creation of effective solutions, corresponds to our commitment, increasing our business as well as our customers businesses.

Full capabilities to achieve the best solutions for handling all types of cargo:

- break bulk
- containerized
- project cargo
- roll-on and roll-off
- solid and liquid bulk



#### MAINLAND PORTUGAL

### **GEOGRAPHICAL COVERAGE**

PORTUGAL

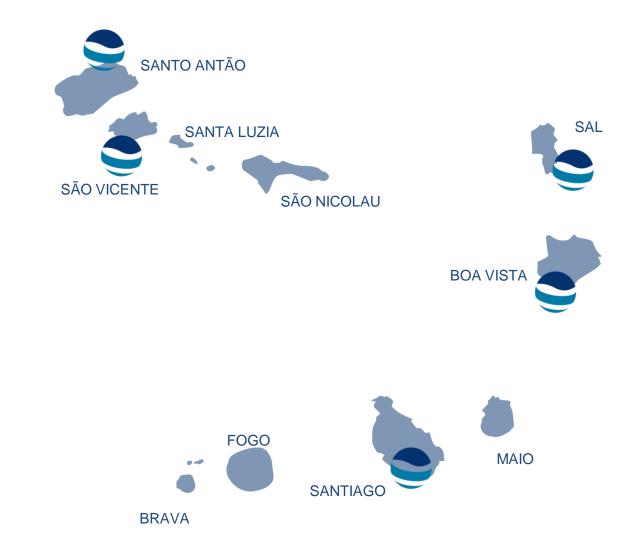


In Azores and Madeira we are present as TRANSINSULAR AÇORES and TRANSINSULAR MADEIRA, our leading shipping agents.



## GEOGRAPHICAL COVERAGE

**CAPE VERDE** 



As NAVEX CABO VERDE, with 5 branch offices (Sal, Boa Vista, Santiago, São Vicente and Santo Antão) we ensure a regular service, connecting the 9 islands of the archipelago with international origins and destinations.

## **PROJECT CARGO**



#### For each project a customized solution

- Heavy lift and project cargo shipments (industrial plants, special parts, oversized and sizeable machinery)
- Detailed analysis of the specific request
- Specialized trucking and customs clearance services
- Strong relation within all supply chain partners: shipper, consignee, Public Stakeholders and heavy lift carriers.
- Full support and information to clients throughout dedicated project Team





## **PROJECT CARGO**



## For each need a specialized service

- Handling all types of cargo, no matter size or form
- Without preconceived ideas and changing paradigms.
- Full logistics set up

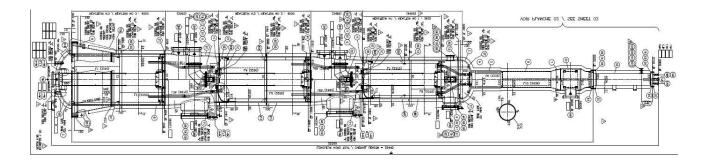


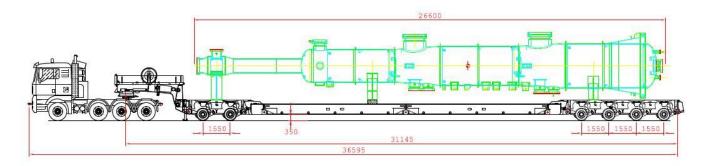


## **PROJECT CARGO**



#### From the sketch to execution









## QUALITY

We believe that a continuous focus on "think tank methodology" and a customer-driven strategy are, nowadays, mandatory for a successful business.

#### **CERTIFIED WITH ISO 9001:2015**

 Quality Certification under the referential NP EN ISO 9001:2015 by Bureau Veritas



- The certification leaded to an intense redesign of business procedures and identification of improvement opportunities, as well as helped on the harmonization of working methods across all our offices
- A new focus on the customer was achieved due to the involvement and dedication of all staff, who seriously adopted the Quality practices and mindset

#### AUTHORIZED ECONOMIC OPERATOR

Our focus on excellence allows us to reach higher standards.







# Thank you, for trusting us.

